



GETTING STARTED IN REAL ESTATE



How to get your
MARYLAND REAL ESTATE LICENSE



Becoming licensed may seem like a daunting undertaking at first,
but we've demystified the process for you.

Follow these simple steps to get started today!

1 Eligible candidates must successfully complete 60 hours of Pre-Licensing coursework with an approved education provider.

The Maryland Real Estate Commission has approved The CE Shop to provide the 60-Hour Maryland Principles and Practices of Real Estate for Salespersons Course to satisfy this requirement.

Utilizing our advanced LEAP platform designed specifically to educate real estate professionals, this engaging online course combines the best of the classroom with the convenience and flexibility of online learning. Through real-world scenarios, practical exercises, and relevant applications, this course will provide you with everything you need to successfully begin your career as a Maryland real estate agent.

2 Pass the course final exam in the presence of a proctor.

At the end of the course we'll provide a practice exam to prepare you for the 110-question course final exam, which is monitored by a proctor. The minimum passing score is 70%. You must take this in the presence of a proctor. You'll need to schedule an appointment with a proctor in advance. Find out more about our online proctoring <https://www.theceshop.com/proctoring-instructions-online> and the tech requirements you'll need <https://www.theceshop.com/proctoring-tech-requirements>.

3 Schedule and take the Maryland real estate salesperson exam with PSI Exams Online

The Maryland Real Estate Commission employs PSI to administer state licensing exams. The exam consists of a National section (90 minutes long) and a State section (30 minutes long). The exam fee is \$61.00. For the PSI Candidate Information Bulletin, and more information about the exam including how to schedule the exam, click here (https://candidate.psiexams.com/bulletin/display_bulletin.jsp?ro=yes&actionname=83&bulletinid=126&bulletinurl=.pdf).

————— *How to get your* —————
MARYLAND REAL ESTATE LICENSE *Cont.*

4 Choose a sponsoring broker

As you go through the process of earning your license, you'll need to be affiliated with a broker so you can practice when licensed. Picking the right broker is a key factor to becoming successful Maryland real estate agent, which is why it is important to have the right fit.

The following questions will help you find the right broker.

- What is their reputation, both locally and nationally?
- What kind of real estate agents are they looking for?
- Are they technologically advanced and up-to-date with the latest systems?
- How do they support their agents with education and training?
- What kind of commission structure do they offer?
- Do they offer benefits?
- Do they provide their agents with leads and marketing material?
- Is there room to grow with the brokerage?

5 Compete the online licensing application.

To apply for your Maryland real estate salesperson license with the Department of Labor, Licensing, and Regulation, click here (<https://www.dllr.state.md.us/cgi-bin/Electroniclicensing/RE/original/REOriginal1.cgi>).

6 Receive your license!

Once your application is approved, a Maryland real estate salesperson license will be issued. As a licensed real estate agent with a sponsoring broker and mentor who will teach you the ins and outs of the industry, you're on your way to a successful career in real estate.



CENTURY 21 New Millennium and The CE Shop have partnered to offer you the best in education.

The CE Shop is the only real estate education provider singularly focused on you. Our courses help you pass the real estate exam, build your business, become an industry leader, and live on the cutting-edge of the real estate industry.

Enjoy these **benefits** from The CE Shop:

- ✓ Industry Leading **Pass Rates**
- ✓ **Tablet friendly** course delivery, available anytime, anywhere
- ✓ Customer **support 7 days a week** via phone, chat, and email
- ✓ **100% satisfaction guarantee**

How to **Enroll**:



Visit the following website to **start your career**:
c21nm.theceshop.com



Use the **Get Your License** dropdown & choose your state



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